



Things to consider when purchasing a laminator:

- **Are you expecting your business to grow in the next five years?**
 - If you expect your business to grow, then don't be short-sighted and purchase an "EL" type laminator (Entry Level). Laminators are essentially the same as they were 10 or 20 years ago. Unlike printers, which tend to become obsolete every two years, a laminator is a long term investment – if you choose the right one. If you purchase an entry level machine, and your business expands, you will outgrow an "EL's" features and need to purchase a second laminator. By spending an additional 10-15% more for a production model, you'll ensure that the productivity features of a GFP laminator will keep you running for years to come.
- **Why is a heat-assist laminator a good feature?**
 - Much like stretching before you jog, by adding some heat to the rollers (120 degrees) you allow the laminate to relax and for the adhesive to "flow" for better adhesion. You'll see a noticeable difference – especially if any dirt or dust gets under the laminating film. For what little cost there is to have a heat-assisted machine when compared to an entry level unit, it should be seriously considered. Both units from Gfp come with heat-assist on the top roller.
- **Do I really need training on a laminator?**
 - ABSOLUTELY. Anyone who tells you it is easy to run a laminator by simply reading the instructions is nuts! A laminator is only as good as the person operating it. Learning the essential techniques, along with tips and tricks, will make your shop significantly more efficient and profitable. The Gfp laminators come with our factory installation and training by an expert – not by a distributor technician or sales rep.
- **Is Roll-To-Roll essential?**
 - No, it is not essential, but it does make running the laminator by one individual significantly easier. You can marry two films together on the laminator, then tack it to the take-up and walk away. Without the roll-to-roll feature, laminating can turn into a two-person job for many applications. Both Gfp laminators come with the roll-to-roll features standard.
- **How long is the warranty? Is it on-site with labor included?**
 - Most of the laminator manufacturers offer less than 6 months or less on labor, and 1 year or less on parts. When our factory technician installs a Gfp laminator, your machine's warranty will kick-in for a full year on both parts and on-site labor. This is simply the best warranty in the industry and should lead you to ask the other manufacturers why they don't offer the same.

To learn more, contact your Hasco representative by calling (216) 763-2143 or visiting

<http://hascosales.com/gfp.html>